

# IHMnews

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ENHANCING THE KNOWLEDGE AND SKILLS OF PROPERTY MANAGEMENT PROFESSIONALS

## Why RFPs Often Suck (and how to make them better)



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### A warm Hello to all Members

Well quite the event! Our annual conference was held recently in Niagara Falls and we added a few new events. We held our first annual IHM Golf Tournament at Whirlpool Golf Course and we thank the 44 participants who joined us for the scramble. A great day was had by all and the Meet & Greet afterwards was attended by close to 70 people. Our sincere thanks to the staff at Whirlpool. A special thanks to our sponsors.

As we all know the main purpose of IHM is to educate, educate and educate. We believe the conference once again provided very professional presentations by many on various subjects. Our sincere thanks to all our speakers/facilitators and participants. Our yearly contribution to a local charity from donations and selling 50/50 tickets resulted in a nice sized donation made to RAFT.

A warm welcome to our new Board Members, Kevin McCann, FIHM, Vice President, Don White, AIHM, Board of Director and Justin Ryan, Candidate Member. A special thanks to our Board Members who retired at the end of their term, Kathy Harris, AIHM, Kris Boyce, FIHM and Swetlana Nwaokoro, AIHM (C). Thanks for the hard work over many years.

It was also my privilege and honor to celebrate our long-time Board Member, and our President for the past years stepping down from the Presidency and remain on the Board of Directors. You may wonder why I am saying “to celebrate” this event – because I really don’t know what other word can describe the many years Kevin O’Hara has devoted to IHM and in particular the last five years as the “Prez”. The guidance, tutelage, good advice and leadership were not only professional but inspiring and he always made you feel like part of the team. Our sincere thanks for his many years of volunteering and contributions to the success of IHM.

We are excited about the future of IHM and our Education prospects. For those of you who haven’t heard – we start our courses at Conestoga College (Kitchener) this fall and our welcome by the college has been overwhelming. We continue to have our positive relationship with Co-operative Housing Federation of Canada (CHFC) and look forward to our future working together to provide learning opportunities to many in our industry – by continuing to offer our core courses and electives at their annual conference each year. Thanks to CHFC for their co-operative spirit and support.

Members – please stay involved, volunteer some of your time and help us grow and enable us to touch more and more people in the Housing Profession. Mark your calendars for next April in Oakville for the 2018 Conference.

Please be safe this summer, enjoy the many activities our Country and Province offer and certainly celebrate our 150th birthday. Happy Birthday Canada!!!!!!

Jimmy Mellor, FIHM  
IHM President

### **CAREER OPPORTUNITIES**

**Property Managers**  
**Property Administrators**  
**Property Co-ordinators**

Check out the following link on IHM’s Website for details:  
<https://ihmcanada.net/CAREERS/jobpostings.php>